

Message Text

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INFO OCT-01 ISO-00 SSO-00 /016 R

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DRAFTED: S/P:JFORBES

APPROVED:S/P:NVELIOTES

S/S-O:L.MACFARLANE

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FM SECSTATE WASHDC

TO USMISSION USUN NEW YORK IMMEDIATE

C O N F I D E N T I A L STATE 198550

STADIS//////////

EXDIS, FOR AMBASSADOR LEARSON ONLY

FOLLOWING REPEAT SECSTATE 198550 ACTION USDEL SECRETARY

11 AUG 76

QUOTE C O N F I D E N T I A L STATE 198550 TOSEC 200308

STADIS

EXDIS - FOR SECRETARY FROM LORD

E.O. 11652:

TAGS:OVIP, (KISSINGER, HENRY A.)PLOS

SUBJECT: YOUR VISIT TO THE LOS CONFERENCE AUGUST 13-14

REF: TOSEC 200263

1. IN RESPONSE TO YOUR REQUEST, I HAVE REVIEWED THE PROPOSED SCENARIO (REFTEL) FOR YOUR VISIT TO NEW YORK AND OTHER RELATED MESSAGES SENT TO YOU. FOLLOWING ARE MY COMMENTS.

2. I BELIEVE THE GENERAL SCHEME OF YOUR UNDERLINING THE CONFIDENTIAL

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POLITICAL URGENCY BOTH PUBLICLY AND PRIVATELY WITHOUT TRYING TO NEGOTIATE ISSUES IN DEPTH MAKES SENSE. IN THIS FIRST ONE-DAY VISIT, EARLY IN THE SESSION, THIS POSTURE MAKES SENSE FOR THE TACTICAL REASONS SUGGESTED IN YOUR BRIEFING PAPERS, AS WELL AS THE FACT THIS WEEK IS NOT THE

BEST TIME DOMESTICALLY TO BE OFFERING MAJOR SUBSTANTIVE CONCESSIONS IN NEW YORK. THUS YOU CAN DRAW GENERAL LINES AT THE CONFERENCE THIS TIME AND THEN GO BACK FOR GENUINE NEGOTIATING SESSIONS DURING YOUR THREE DAY TRIP TOWARD THE END OF THE MONTH. HAVING SAID THIS, IN SUBSTANTIVE TERMS SUCH AN APPROACH WOULD HAVE YOU GOING TO NEW YORK ESSENTIALLY TO REITERATE POSITIONS ALREADY BEING TAKEN BY OUR DELEGATION ACCORDINGLY, I THINK AS A MINIMUM YOU WILL HAVE TO INDICATE IN YOUR MEETINGS A GENERAL WILLINGNESS TO CHANGE SOME OF

OUR POSITIONS IF THERE IS SIGNIFICANT RECIPROCITY.

3. I DO NOT BELIEVE YOU SHOULD CONFIRM YOUR LATER TRIP TO NEW YORK UNTIL YOUR PROPOSED PRESS CONFERENCE ON SATURDAY. THIS WILL GIVE YOU AN ITEM OF NEWS VALUE FOR YOUR PRESS CONFERENCE AND IN ANY EVENT AFTER YOUR DAY IN NEW YORK YOU MAY HAVE DIFFERENT VIEWS ON THE TIMING AND NATURE OF YOUR SECOND TRIP. THUS I WOULD NOT COMMIT YOURSELF NOW IN CONCRETE, THOUGH IF NECESSARY YOU CAN INDICATE IN GENERAL TERMS BETWEEN NOW AND SATURDAY THAT YOU PLAN TO RETURN TO NEW YORK LATER IN THE SESSION. AFTER YOUR CONFIRMATION OF YOUR SECOND TRIP, AND AS A RESULT OF YOUR TALKS IN NEW YORK, YOU CAN THEN SEND PERSONAL MESSAGES TO KEY FOREIGN MINISTERS AND YOU WILL THEN BE IN A BETTER POSITION TO JUDGE WHAT THE CONTENT OF THOSE MESSAGES SHOULD BE.

4. AS FOR YOUR SCHEDULE OF MEETINGS, I GENERALLY CONCUR WITH THE PROPOSED SCENARIO, BOWING TO THE DELEGATION'S JUDGMENT CONCERNING THE KEY INTERLOCUTORS. COSMETICALLY IT MAKES SENSE TO HAVE LUNCH WITH THE CONFERENCE CHAIRMEN RATHER THAN A GROUP OF FIVE. ALSO I THINK YOU SHOULD HOLD AS MANY BILATERALS AS POSSIBLE, I.E., SEVERAL ONE-HALF HOUR SESSIONS AS SUGGESTED RATHER THAN A FEW LONGER MEETINGS, GIVEN THE FACT THAT YOUR FIRST TRIP IS MORE A POLITICAL ONE THAN A NEGOTIATING ONE. ONE HALF HOUR IS CONFIDENTIAL

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SUFFICIENT TIME TO GET ACROSS YOUR GENERAL THEMES. OBVIOUSLY IT WOULD NOT BE SUFFICIENT IF YOU WERE TO ENGAGE IN MORE PROFOUND NEGOTIATIONS.

5. AS FOR THE LISTING OF COUNTRIES, I WOULD ONLY QUESTION WHETHER YOU SHOULD NOT SEE A FEW MORE FRIENDLY AND MODERATE TYPES, IN ADDITION TO THE TROUBLEMAKERS. BRAZIL, FRANCE AND THE UK COME TO MIND IN PARTICULAR. YOU MAY WISH TO ADD A COUPLE OF BILATERALS TO YOUR SATURDAY MORNING SCHEDULE IN ANY EVENT.

6. I WOULD DROP THE IDEA OF AN OXMAN/LORD BACKGROUNDER FRIDAY MORNING. THIS WOULD ADD LITTLE AND MIGHT CUT ACROSS YOUR ACTIVITIES AS WELL AS YOUR PRESS CONFERENCE

THE NEXT DAY. I WOULD SUGGEST INSTEAD HANDING OUT TO THE
PRESS A TRANSCRIPT OF YOUR INFORMAL REMARKS TO THE US
DELEGATION AND YOUR TOAST AT LUNCH.

7. I SUGGEST YOU HAVE A SKULL SESSION HERE ON THURSDAY
TO REVIEW THE SITUATION AT THE CONFERENCE AND THE STRATEGY
OF YOUR PARTICIPATION.

8. I AM SHARING THIS MESSAGE WITH MAW AND LEARSON. THEY
MAY WISH TO COMMENT, PARTICULARLY ON POSSIBLE CANDIDATES
FOR ADDITIONAL BILATERALS. ROBINSON

UNQUOTE ROBINSON

CONFIDENTIAL

<< END OF DOCUMENT >>

Message Attributes

Automatic Decaptioning: Z
Capture Date: 15 SEP 1999
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: TOSEC, LAW OF THE SEA, MINISTERIAL VISITS, MEETINGS
Control Number: n/a
Copy: SINGLE
Draft Date: 11 AUG 1976
Decaption Date: 28 MAY 2004
Decaption Note: 25 YEAR REVIEW
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: ShawDG
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1976STATE198550
Document Source: ADS
Document Unique ID: 00
Drafter:
Enclosure: n/a
Executive Order: 11652 SUBJECT= YOUR VISIT TO THE LOS CONFERENCE AUGUST 13-14
Errors: n/a
Film Number: D760308-0396
From: STATE
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1976/newtext/t197608103/baaaepsx.tel
Line Count: 124
Locator: TEXT ON-LINE, TEXT ON MICROFILM
Office: ORIGIN SS
Original Classification: CONFIDENTIAL
Original Handling Restrictions: ONLY STADIS EXDIS
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 3
Previous Channel Indicators:
Previous Classification: CONFIDENTIAL
Previous Handling Restrictions: ONLY STADIS EXDIS
Reference: n/a
Review Action: RELEASED, APPROVED
Review Authority: ShawDG
Review Comment: n/a
Review Content Flags:
Review Date: 19 MAY 2004
Review Event:
Review Exemptions: n/a
Review History: RELEASED <19 MAY 2004 by greeneet>; APPROVED <02 NOV 2004 by ShawDG>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
04 MAY 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: data_error
TAGS: OVIP, PLOS, OCON, US, UN, (KISSINGER, HENRY A), (KISSINGER, HENRY A.)
To: USUN N Y
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 04 MAY 2006